

1 of 3



E.M. McATEE  
Area Vice President - Sales

300 Derwyn Park, Suite 111  
Berwyn, PA 19312  
215-647-8110  
Fax 215-647-6801

March 23, 1993

Messrs: R. O. Farmer  
R. F. Kane  
B. G. Norman, Jr.  
J. P. Renahan, Jr.  
P. E. Schmidt  
M. A. Young

SUBJECT: SALES RESOURCES / MILITARY SALES MANAGERS' HEADCOUNT

Gentlemen:

Please review the attached correspondence from Mike Jacques relative to Military Managers' headcount.

As information, the recently announced Base Closure List from the Department of Defense will probably not be approved and enacted into law in its original form anytime soon. The list submitted to the Base Closure Commission will be reduced/revised and sent to the President. The President will make revisions and send his list to Congress. Congress is required to accept the President's list in total, to become law. If Congress rejects the list (insiders believe they will), the process starts all over again. All of this to say we are probably years away from agreement, a decision and enactment into law.

Your input relative to Mike's request will be appreciated.

Sincerely,

A handwritten signature, likely of E. M. McAtee, in dark ink.

E. M. McAtee

/dmm

encl:

cc: M. R. Jacques

A-3 - J-4

51860 9824

"We work for smokers."